



# QUANTIQ®

In partnership with **Bechtle Software**



## SOFTWARE SELECTION SERVICE



Expert independent advice from leading global Dynamics 365 specialists



“We work for you not the software publisher” and guaranteed right sizing recommendations based on requirements, business ambition and objectives



Deep knowledge of all Dynamics applications both on premise and cloud

### Software licensing that's optimised for you NOT the software publisher!

QUANTIQ are experts at all aspects of Dynamics Licensing. We always select which software is best for our clients' and consider a whole range of factors, including:

- » Client Business ambitions: are they aiming for organic growth in a single geography or looking to grow acquisitively and therefore need to be mindful of cross border tax regimes
- » Scale and size of the organisation, as the functional roles impact license types and application selection
- » Cash flow: will it be an outright license purchase or a license subscription in order to manage cash flow & flexibility
- » How much of the supply chain needs to be considered with respect to the application licensing
- » Is the client sensitive about Cloud deployment, should we consider on-premise or on the Edge deployments
- » User adoption - we aim to select the most appropriate modern interface to fast-track system usage
- » What considerations need to be made with respect to the Client's existing infrastructure and application landscape
- » What functionality needs to be considered to future proof the organisation
- » Cost effective deployment to get through each project phase rapidly in order to accelerate ROI realisation

Want to find out more?

Bechtle UK  
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### The Bechtle & QUANTIQ partnership

A longstanding partnership that provides customers with the highest level of consultative support towards adopting Dynamics 365. With Bechtle's subscription management, teamed with the technical skills of QUANTIQ consultants, we are able to offer an end to end solution for your entire Dynamics 365 journey.



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The Bechtle logo, consisting of the word "BECHTLE" in white capital letters on a green parallelogram background.

Whether you're licensing a Dynamics 365 environment for the first time, renewing an existing licensing subscription or managing the migration of a legacy on premise environment into the cloud and wanting to get to grips with the optimum way of licensing a modern cloud enabled environment we can help. QUANTIQ are The Dynamics experts with deep experience of optimising both cloud and on premise legacy implementations.

#### Key Service Features:

- » Expert independent advice from leading global dynamics 365 specialists
- » "We work for you not the software publisher" and guaranteed right sizing recommendations based on requirements, business ambition and objectives
- » Deep knowledge of all Dynamics applications both on premise and cloud

Once we have advised clients on the software which will best meet their needs we embark on defining the process of the implementation. Contact our team for more information.

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