

# Innovative solutions for a flexible workforce.



An Evo<sup>®</sup> Design

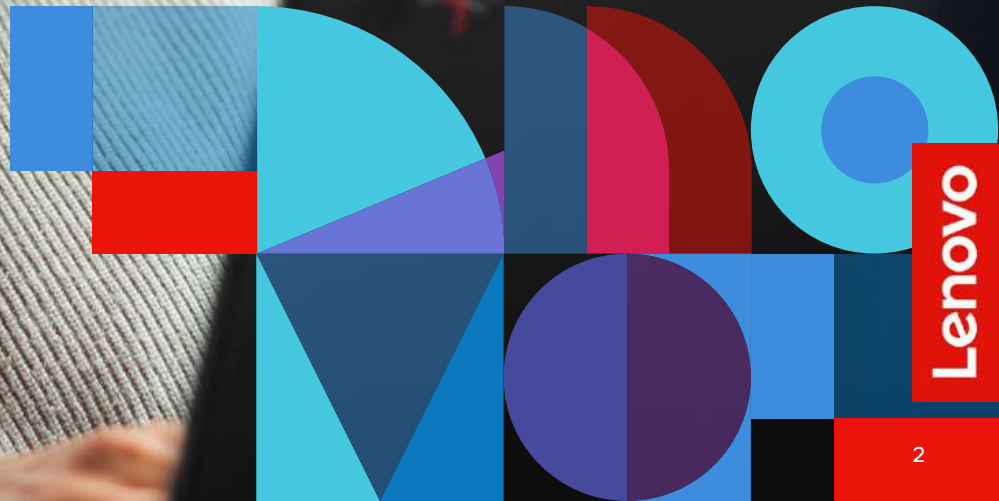
Lenovo solutions feature Windows 11 Pro and the Intel vPro,<sup>®</sup> An Intel<sup>®</sup> Evo<sup>™</sup> Design, built for what IT needs and users want.

Smarter  
technology  
for all

Lenovo

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## Flexibility is the future of hybrid work.

Today, flexible work and employee experience go hand in hand. In a hybrid work world, it's up to IT to ensure employees have what they need to work productively, securely, and happily from anywhere.

But the flexible workplace is a big challenge for IT. Not only do your employees need modern tools, you must also deliver, secure, manage, and support their devices remotely.

Lenovo is here to help. Our technology solutions keep your people productive in a work-from-anywhere world.

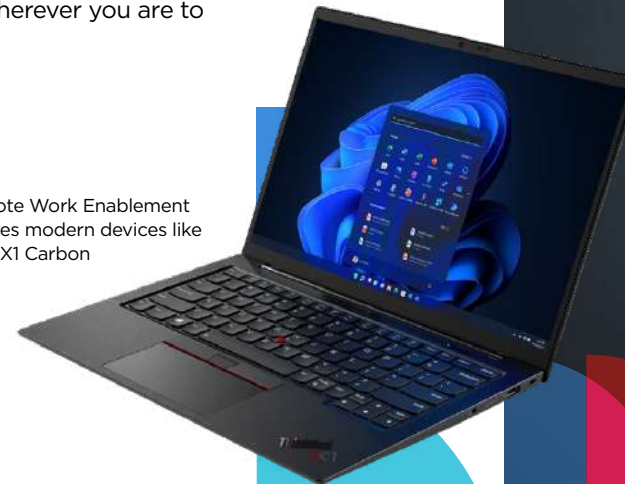
### Modernization is the way to evolve and thrive.

Together with our partners, Lenovo delivers a range of hardware, software, and services — integrated solutions that enable modern IT in the hybrid workplace.

The foundation of these solutions is modern devices with Windows 11 Pro and Intel vPro,® An Intel® Evo™ Design — built for what IT needs and users want. These technologies and tools keep employees productive and collaborative.

Wherever you are on the road to modernization, Lenovo solutions pair the right devices with smarter services — so you can deploy, manage, secure, and support your employees around the clock, from wherever you are to wherever they are.

Lenovo's Remote Work Enablement solution includes modern devices like the ThinkPad® X1 Carbon



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# 7 in 10

employees say the flexibility to work from home makes them more satisfied with their job.<sup>1</sup>

# 60%

of employees prefer remote work at least half of the time.<sup>1</sup>

# 83%

of ITDMs expect that at least 50% of work will be done outside a traditional office.<sup>1</sup>

# Modern devices as fast and flexible as you are.

Equip your employees with modern devices that empower today's flexible work. Our solutions layer features and services on Windows 11 devices to meet your most pressing IT challenges.



ThinkPad X1 Yoga



## Let Windows 11 Pro show you what it can do.

Microsoft Windows 11 Pro supports the way your team works now and paves the way for tomorrow — with comprehensive security, business-class tools, and flexible management.



### Productivity from the get-go

Windows Autopilot zero-touch deployment lets employees simply unbox their device and start working.



### Powerful device management

Microsoft Intune enables painless updates and patches so employee devices are always up to date, always ready.



### Unmatched security

Lenovo modern devices running on the built-for-business Intel vPro® platform and Microsoft Windows 11 Pro give your remote workforce the same advanced security protections they would get at the office.

## Intel vPro,® An Intel® Evo™ Design, built for what IT needs and users want.

The premium thin and light laptop experience for business is here.



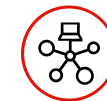
### Performance for the hybrid workforce

40% more responsive while on battery, less than 1 second wake from sleep, real-world battery life improvement, and best-in-class wireless and wired connectivity.<sup>2,3,4,5</sup>



### Protection built in

Hardware-enhanced security features provide a more secure foundation with protection against attacks below the OS and remote recovery capabilities.



### Remote management tools

Monitor, restore, and upgrade devices inside and outside your firewall, even when they're powered off.

## Remote Work Enablement — harnessing the remote and hybrid revolution.

The Lenovo Remote Work Enablement solution delivers all the hardware, software, and premium services your business needs to keep moving forward. We ship everything, direct to your employees at home or the office.

Remote workers get up and running faster with the latest modern devices while your IT department gets support with a full suite of comprehensive configuration services so they're free to focus on other efforts.



Easy setup can include PC, external display, accessories, software, and instructions



Consistent integration enables increased flexibility for remote and office-based workers



Standardizes employee experience and speeds new employee onboarding



Reduces downtime, technical issues, and IT administration by enabling end-user deployment on day one

The Lenovo Remote Work Enablement solution can include devices like the ThinkPad X1 Yoga built on Intel vPro, An Intel® Evo™ Design, for an exceptional thin and light business laptop experience



An Evo Design



## Built to drive today's hybrid workforce

The Lenovo Remote Work Enablement solution powers your remote and hybrid teams with smart, efficient, innovative ways to collaborate and get things done.

### Software

- Next-gen AI-powered antivirus and advanced device protection
- Ready-to-provision operating system and essential drivers
- Lenovo Cloud Deploy
- Microsoft Windows Autopilot

### Hardware (Lenovo Think PCs)

- Best-in-class computing with Intel vPro, An Intel® Evo™ Design — built for what IT needs and users want
- Lenovo ThinkShield enhanced security and productivity

### Services

- Custom Fulfillment Services ship solutions directly to end users with overpack and tied shipments
- Complete configuration — imaging, optimization, drop in the box, BIOS settings, and more
- Accidental Damage Protection for accidents beyond the system warranty
- Lenovo Sealed Battery Warranty coverage up to three years
- Lenovo CO<sub>2</sub> Offset Services
- Hardware and software security assurance from factory to end user
- Lenovo Premier Support

# Start with award-winning Lenovo devices.

We're known for our industry-leading device families featuring Windows 11 Pro and Intel vPro® for an unrivaled business PC solution. But our solutions add powerful software, comprehensive global services, and advanced support to deliver end-to-end benefit.

**ThinkBook Plus Gen 3**  
features an innovative secondary screen on the keyboard



ThinkCentre Neo 50s

### ThinkPad® laptops

Built for remote productivity

### ThinkCentre® desktops

Flexibility and power in a range of ever-smaller form factors



ThinkPad P1 Mobile Workstation

### ThinkStation® and ThinkPad® P Series workstations

Highest levels of performance, configurability, and industry-leading reliability



ThinkVision P27H

### ThinkBook laptops

Power-packed, versatile, and ultra-portable to boost productivity

### ThinkVision® monitors

When visuals need to be big and bold

# It doesn't get much smarter than Zero Touch.

**Your IT skills are there. But you don't have to be.**

Zero Touch deployment of Windows 11 Pro PCs with the built-for-business Intel vPro® platform lets you deliver ready-out-of-the-box PCs to remote workers. It's easy and efficient, saving time and costs.

And your employees get the convenience and security of shipment right to their door, reducing downtime.

Microsoft Windows Autopilot, a versatile cloud-based software solution, provisions PCs preconfigured to your corporate standards and policies. Windows Autopilot also speeds PC repurposing, making device reset and redeployment secure and simple.



Built for Business

## Lenovo Commercial Vantage

Give your users a central portal — that you configure — to manage hardware settings, set preferences, and check system updates. No ads, no promotions, just enterprise functionality.



Using Windows Autopilot, the process of configuring and provisioning devices for new hires and other employees was reduced from 25 minutes per device to just seconds.<sup>6</sup>



ThinkVision® P40w



## Easy for IT

1. Order preconfigured devices
2. Assign user profiles
3. Ship



## Secure for end users

- Ready:** Unpack  
**Set:** Log in  
**Go:** Work



ThinkCentre Neo 70t

“We’ve reduced the user’s setup time by

# 90%.”

Sean MacDonald,  
Principal Group Program Manager,  
Microsoft CSEO



Lenovo

# Protect your data, your devices, and your continuity with ThinkShield.

IT leaders today face a vastly different cybersecurity landscape. ThinkShield, Lenovo's converged security portfolio of hardware, software, services and processes, is fully customizable to secure your enterprise.



ThinkPad T14 i  
Secure Access Edition



Security begins in R&D and extends through the ThinkShield Zero Touch supply chain and device lifecycle. Rigorous supplier vetting assures that every step is controlled, audited, and tamper-proof from our facility to your employees' desks.

ThinkShield adds these powerful security capabilities to the built-in security features of Windows 11 Pro and Intel vPro,® An Intel® Evo™ Design. The technologies work hand in hand to keep you protected.



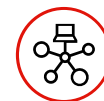
### Secured-core PC

Boot up against a root-of-trust checklist to guard against attacks aimed below the operating system. BIOS-level threats are shut down before they can start up.



### ThinkShield AI advanced endpoint protection

AI-powered antivirus protection predicts, prevents, and stops even zero-day threats and instantly directs the device to self-heal.



### ThinkShield endpoint persistence

Persistent endpoint management for real-time monitoring and remediation.

# 25%

Security personnel waste 25% of their time chasing false alerts.<sup>7</sup>

# 2/3

of businesses that suffered a breach didn't even know they they'd been breached for several months.<sup>8</sup>

# 76%

of security pros are focused on detection and containment instead of protection, but **protection can save businesses up to \$1.4M per attack.**<sup>9</sup>



# Peace of mind is there around the clock and around the globe.

Lenovo Premier Support is your 24/7/365 remote help desk with dedicated, unscripted, advanced technical support, including comprehensive hardware, peripheral, and OEM software support.<sup>10</sup>

Give your IT team back some time in their day while you give employees peace of mind. We've got you covered with Lenovo Premier Support.



**Comprehensive** hardware, peripheral, and OEM software support<sup>16</sup>



**Dedicated** technical support available 24/7/365



The ThinkPad X1 Yoga with Intel vPro,<sup>®</sup> An Intel<sup>®</sup> Evo™ Design, delivers reliability, manageability, and ThinkShield protection in a flexible 2-in-1 enterprise PC



# 91%

of Premier Support customers indicate they would purchase again.<sup>11</sup>



**Global coverage** in more than 100 markets with local language support



**Warranty claims** including parts and labor, onsite labor,<sup>12,13</sup> and parts prioritization<sup>13,14</sup>



**Single point** of contact for simplified end-to-end case management



**Comprehensive** suite of reporting tools for your IT team<sup>13,15</sup>

# 88%

of Lenovo customers indicate they would recommend Premier Support to a peer.<sup>11</sup>



# Complete Conference Room — hybrid collaboration for the modern workplace.

Lenovo's Complete Conference Room is the simple, flexible solution that gives your remote and onsite workforce the freedom to get things done.

## 97%

of respondents to a global survey are using collaboration platforms.<sup>1</sup>

## 66%

agree collaboration tools improve productivity and efficiency.<sup>1</sup>



### Exceptional conference experience, more productive outcomes.

The Lenovo Complete Conference Room solution powers remote and hybrid teams with smart, efficient, innovative tools. Every component is engineered for an immersive conference experience.

#### Hardware\*

- Core device: ThinkSmart Core or ThinkSmart Hub (depending on room size) with upgradeable multiconference platform, multi-accessory support, and the built-for-business Intel vPro® platform for easy remote manageability
- Around device: ThinkSmart Cam, ThinkSmart Bar, support for a number of third-party accessories for maximum flexibility and upgradeability

#### Software

ThinkSmart Manager Premium

- Deploy, configure, and auto-update
- Monitor and manage in real time
- Solve issues proactively and remotely

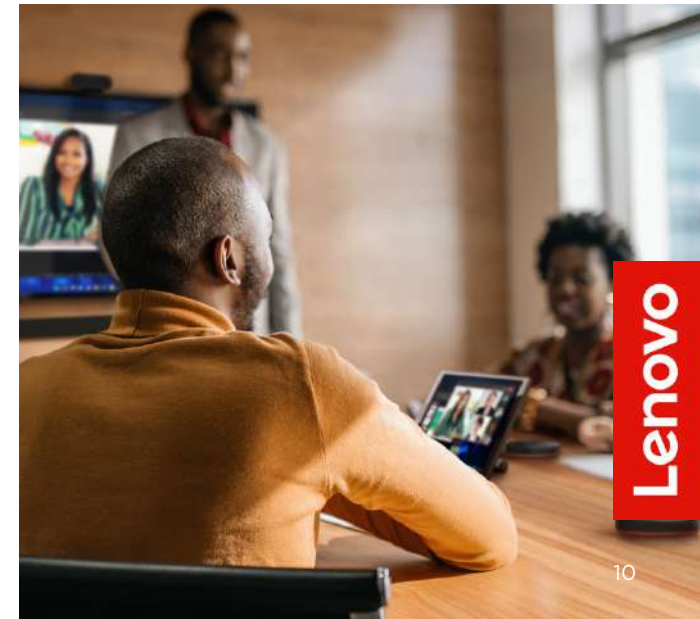
#### Services

First Year Maintenance

- Optional onsite integration/install for complex setups, training for users, help desk, and IT

### From small rooms to large conferences, your team can innovate from anywhere.

- All-in-one, purpose-built conferencing solution designed to your needs
- Just one click to join meetings
- Tested, integrated Lenovo technology compatible with latest conference platforms (Microsoft Teams, Zoom, Google Meet)
- Enables secure sharing and collaboration
- Gives your IT team full control of all conference rooms, all on one console
- Easy deployment and integration
- Scalable to meet any meeting or organization size



# The vision is yours. Get there with **Lenovo TruScale.™**

Lenovo TruScale provides a simple, convenient way to access all of our solutions through an as-a-service model.

With Device as a Service (DaaS) through Lenovo TruScale, you can equip your workforce and get an end-to-end security solution wrapped in every device.

Choose from the latest Lenovo devices with the built-for-business Intel vPro® platform and Microsoft Windows 11 — and focus on business priorities instead of IT management.



**Free up capital** and improve employee productivity.



**Enjoy the simplicity** of one predictable monthly fee.



**Get end-to-end services and support** that precisely match your needs.



**Easily add or remove devices** from your plan or pause your service as business needs change.



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ThinkCentre  
Tiny-in-One 24"



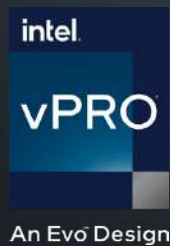
ThinkPad X1 Titanium Yoga features Intel vPro®, An Intel® Evo™ Design, for business-class stability and reliability

# 63%

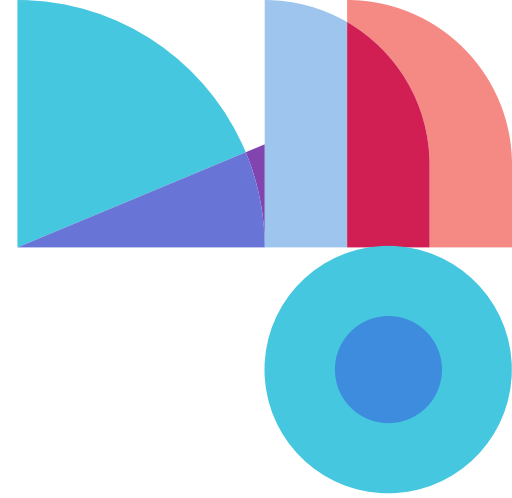
of respondents in a recent global survey indicated they were interested in a DaaS solution.<sup>1</sup>

## SOURCES

- 1 Lenovo, "The Future of Work and Digital Transformation," February 2021
- 2 Measured average responsiveness of premium Windows OS-based designs while performing typical workflows in a realistic environment, compared to 3-year-old premium design. Visit [www.Intel.com/11thgenvpro](http://www.Intel.com/11thgenvpro) for details. Results may vary.
- 3 Time taken to drain from 100% to critical battery level while performing typical workflows in a realistic environment. Visit [www.Intel.com/11thgenvpro](http://www.Intel.com/11thgenvpro) for details. Results may vary.
- 4 Charge attained from OEM-default shutdown level. Visit [www.Intel.com/11thgenvpro](http://www.Intel.com/11thgenvpro) for details. Results may vary.
- 5 Best-in-class wireless and wired connectivity. Based on integrated Intel® Wi-Fi 6 (Gig+) and Thunderbolt™ 4 technology. For more complete information about performance and benchmark results, visit [www.Intel.com/11thgen](http://www.Intel.com/11thgen).
- 6 [http://info.microsoft.com/rs/157-GQE-382/images/The\\_Total\\_Economic\\_Impact\\_of\\_Microsoft\\_365\\_Surface\\_Devices\\_Final.pdf](http://info.microsoft.com/rs/157-GQE-382/images/The_Total_Economic_Impact_of_Microsoft_365_Surface_Devices_Final.pdf)
- 7 <https://www.businesswire.com/news/home/20190801005087/en/Ponemon-Institute-Reveals-Security-Teams-Spend-Approximately>
- 8 [https://enterprise.verizon.com/resources/reports/DBIR\\_2018\\_Report.pdf](https://enterprise.verizon.com/resources/reports/DBIR_2018_Report.pdf)
- 9 The Ponemon Institute, "The Economic Value of Prevention in the Cybersecurity Lifecycle" study, 2020
- 10 Support limited to select software applications on a best-effort basis. Does not include how-to or technical assistance for enterprise software applications or custom, industry-specific software.
- 11 TBR, Premium PC Support Customer Satisfaction Research, March 2020
- 12 If Lenovo determines the issue is covered by warranty and cannot be resolved over the phone or through a customer replaceable part, repair will be made onsite where service is available. Otherwise, best available service delivery will be used. Calls received after 4:00 p.m. local time will require an additional business day for service dispatch.
- 13 Not available in all markets.
- 14 Out-of-stock parts could delay service delivery.
- 15 Various levels available. Select criteria apply. Contact your local sales representative for more details.
- 16 Support limited to select software applications on a best-effort basis. Does not include how-to or technical assistance for enterprise software applications or custom, industry-specific software.



HOME



## This way to a more flexible future.

We're here to help your business evolve and thrive no matter how or where your employees work.

Visit [www.lenovo.com/Pursue-Innovation](http://www.lenovo.com/Pursue-Innovation) or [contact us](#) to learn more.

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