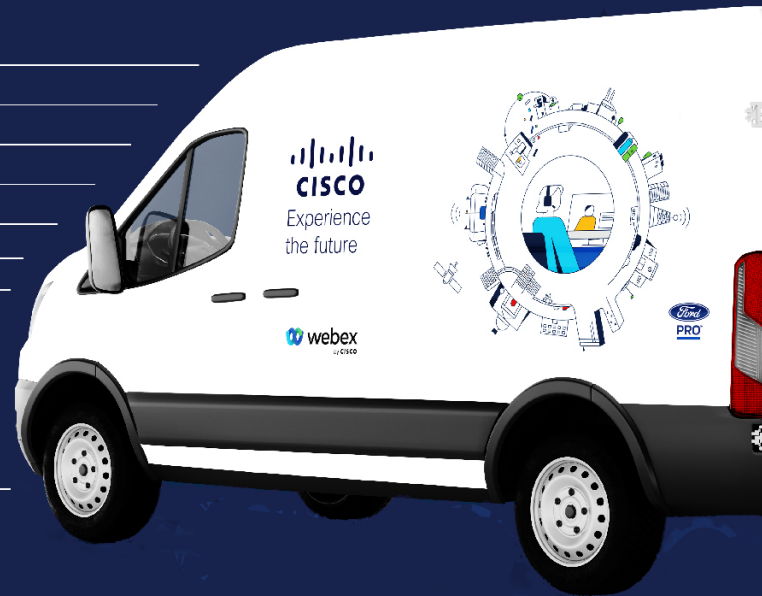




TRUCK TOUR

- Webex Board Pro 55"
- Cisco Room Bar
- Webex DeskPro
- Webex DeskMini (not yet confirmed)
- DeskPhone
- Meraki Cellular Gateway MG
- Meraki MX Firewall
- Meraki MR Wireless AP
- Meraki Camera
- Meraki Sensors
- Security: Duo & Umbrella
- FSO: Thousand Eyes



Experience the future



Bechtle Suisse SA.

>1000
EMPLOYEES

MULTI-CLOUD
SECURITY
MODERN
WORKPLACE
MANAGED
SERVICES

>2500 CLIENTS

>30
PARTENAIRES

PME,
ENTERPRISE
ET PUBLIC

**End-to-end
IT services**

**NOS PROPRES
(SUISSE)
DatacenterS**

8 SITES RÉPARTIS EN
SUISSE:

- Bâle
- Berne
- Mägenwil
- Morges
- Petit-Lancy
- Pratteln
- Rotkreuz
- St Gall



**Top-level
certifications**

30

ANNÉES
D'EXPERIENCE

ORGANISATION
CENTRALE
AVEC **SPOC**

**CONSEILS
PERSONNALISES**

Global IT Alliance –
Un réseau de
partenaires triés
sur le volet dans le
monde entier

CUSTOM
bios shops

Portfolio.

Hardware

IT-Solutions

Clouds

Software

IT-Services

BECHTLE

Bechtle Suisse SA - BU Professional Services.

+500

PROJETS / AN

DATACENTER
 NETWORK
 MODERN
 WORKPLACE
 BUSINESS
 APPLICATIONS
 SECURITY

PME,
ENTERPRISE
ET PUBLIC

PLAN
 BUILD
 RUN

+40 EXPERTS

 SUISSE ROMANDE

>20

PARTENAIRES

Top-level
 certifications

- ARUBA
- CISCO
- DELL
- FORTINET
- HPE
- MICROSOFT
- NINTEX
- NUTANIX
- POWELL
- TRENDMICRO
- VEEAM
- VMWARE
- ...

Stratégie
 Transformation
 Digitalisation

Innovation
 Conception
 Architecture

20

ANNEES
D'EXPERIENCE

ORGANISATION
 CENTRALE
 AVEC **PMO**

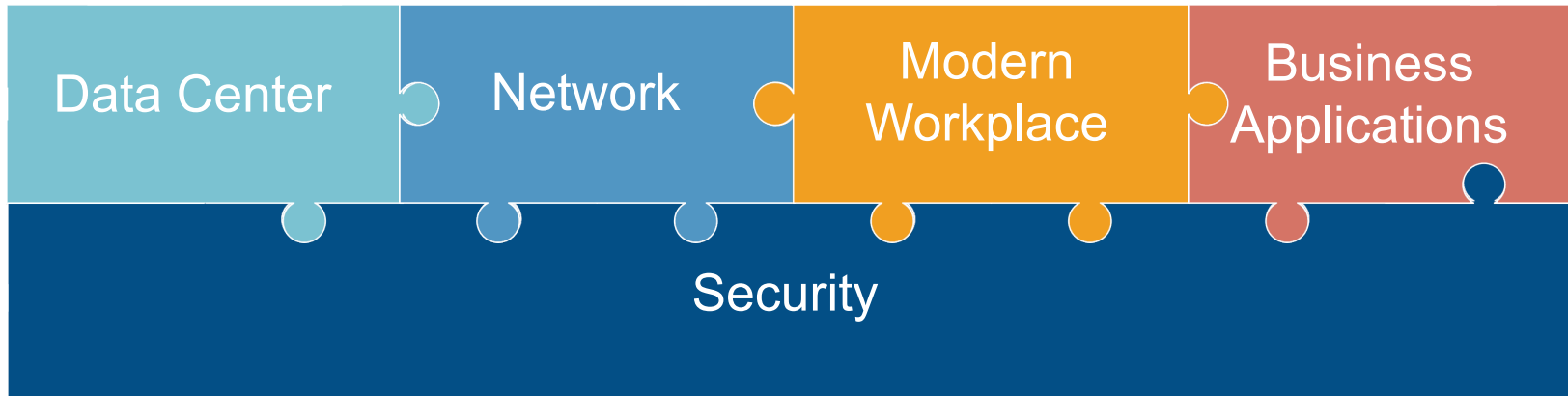
CONSEILS
 PERSONNALISES

5

COMPETENCES
 CENTERS

>300 CLIENTS

Professional Services.



Grâce à nos compétences de services dans les domaines du **Professional Services** nous accompagnons nos clients dans leur réflexion **stratégique**, puis dans les phases de **planification** et de **conception** jusqu'à **l'intégration** de leurs solutions informatiques.

Nos Competences Centers :

Datacenter

Rendre agile votre IT en automatisant les nouvelles générations des Datacenters.

Network

L'épine dorsale intelligente de l'entreprise.

Modern Workplace

Expérimenter dès aujourd'hui le poste de travail de demain.

Business Applications

Relever les exigences digitales d'entreprise modernes.

Security

Protéger votre entreprise de toutes sortes de dangers et d'attaques.

Network

Equipe F-CH

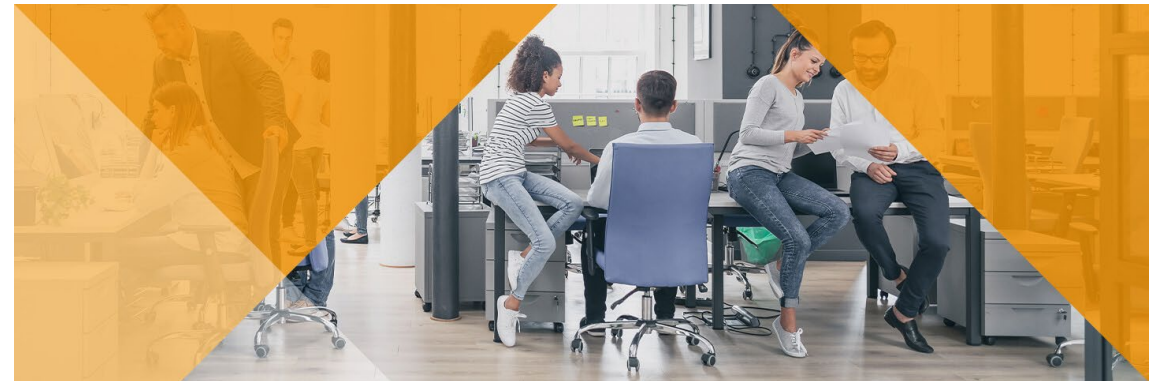
- Engineering team: 5 personnes
- Support team: 3 personnes
- Product sales team: 3 personnes

■ Partenariat Cisco

- Gold Partner en CH (2023)

■ Support

- Bechtle D-CH
- Groupe Bechtle



Solutions

■ Réseaux

- LAN, DC, SD-WAN et WLAN évolutifs, flexibles et fiables
- Datacenter et Cloud
- Software defined Network & Automation
- Outils de gestion et de management
- Sécurisation des données en transit

■ Sécurité

- Firewalls Cloud, DC et Périmétrique
- ZTNA
- SASE et SSE
- xDR, EDR
- Email et Web security
- Reverse Proxy, WAF
- IAM, PAM
- RBAC
- Vulnerability management, ASM
- Pentesting

■ Consulting et Services

- Audit, Design, Conception et Architecture
- Site Survey
- Intégration, Sécurisation, Implémentation et Migration
- Formation / Veille technologique
- Soutien et maintien opérationnel

■ Gouvernance & Gestion de risques

- Conseils, analyse et remédiation
- Préparation aux situations d'urgence
- Catalogues des risques



Cisco Meraki

- Simplify enterprise networks: Easy to use platform
- Cloud-based Network solution
- Manage the network : Single Dashboard
- Manage all in one place: Switches, Routers, Wireless AP, Security appliances, ...
- Advanced analytics & reporting
- Wide range of products and services



Experiences Powered By Intuitive IT

Simplify business growth and connect at
scale to anyone, anywhere with Cisco
Meraki

Your IT goals are as varied as they are complex



Support growth in shifting markets



Boost employee + customer experiences



Improve cybersecurity



Reduce costs + automate workflows



Enhance digital agility + resiliency



Meraki at a glance

Connecting passionate people to their mission by **simplifying** the digital workplace.

2006

FOUNDED CLOUD NETWORKING

2012

ACQUIRED BY CISCO

2017

IT PORTFOLIO EXPANSION TO IOT

TODAY

16+ YEARS DESIGNING SCALABLE & SECURE CLOUD ARCHITECTURE



Trusted to simplify experiences everywhere



730K+
Customers



99.99%
Cloud SLA

4M+

Customer networks

12M+

Meraki devices online

190+

Countries in network

8B+

External API monthly calls

340M+

Daily end-user devices

3.4M+

Active API users

100K+

Active devices for 5+ customers, each

285K+

Access points deployed for a single customer



Evolving requires **spaces,**
environments, and
technologies



HYBRID WORK
+ Remote Work

**Meraki-powered
experiences**



SMART SPACES
+ Safe Environments

that allow everyone
to work **more flexibly**

Hybrid Work



OFFICE
Office and
remote staff



HEALTHCARE
Telehealth
visits



BANKING
Remote
expertise



INDUSTRIAL
Workforce
continuity

Business resiliency through evolved experiences

Smart Spaces



INDUSTRIAL
Remote
operations



RETAIL Flexible
fulfillment

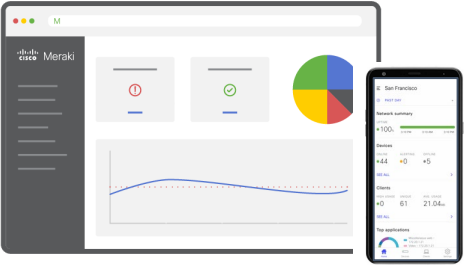


HEALTHCARE
Secure assets
and spaces

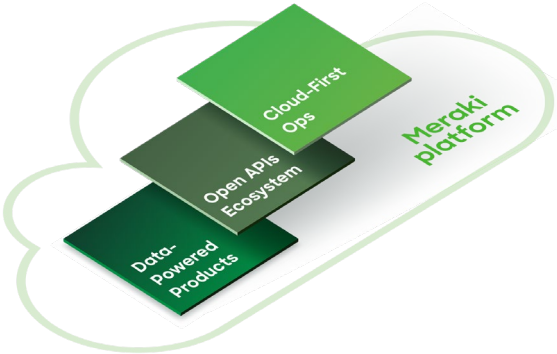


**SMART
BUILDINGS** Safe
occupancy

The Meraki platform: a foundation for IT and IoT



MERAKI DASHBOARD



CUSTOM BUILT
developer.cisco.com/meraki



TECH PARTNERS
meraki.com/marketplace

ACCESS

Wi-Fi

Switching

Mobile device management

SD-WAN

Security and SD-WAN

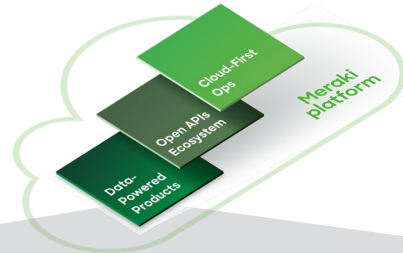
Cellular gateways

IoT

Smart cameras

Sensors

Integrations to automate and scale



CISCO PORTFOLIO

- Cisco Umbrella
- Cisco DNA Spaces
- Cisco ISE
- Cisco AnyConnect
- Cisco AMP
- Cisco SNORT IDS/IPS
- Cisco Stealthwatch
- Cisco Duo

MERAKI PORTFOLIO



APIs + ECOSYSTEM

260+ apps, 1,000+ use cases

Hybrid Work

hot desking, flex office, etc.

Smart Spaces

asset tracking, IoT sensors, etc.

Safe Environments

contact tracing, safe occupancy, etc.

Analytics

footfall analytics, etc.

Marketing

guest Wi-Fi, online to offline, etc.

+ 50 more categories

Transformative results with the cloud

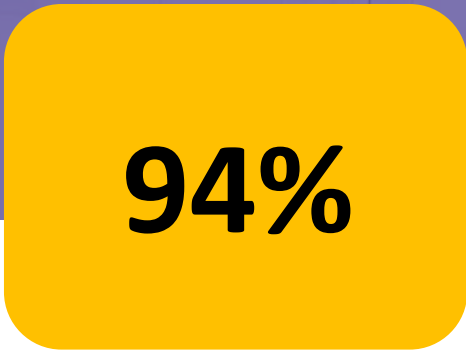
+90% experienced hours in time savings

+64% were protected against security threats

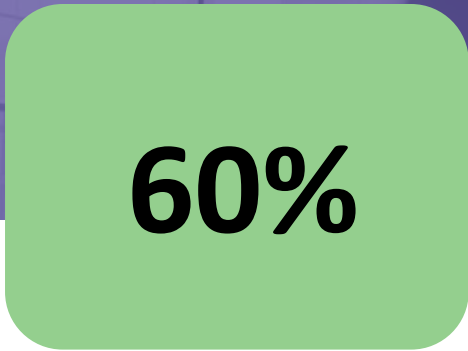
+45% boosted customer & employee satisfaction

+52% are better equipped for a digital future

Accelerate your business with Meraki



**license renewal
rate from Meraki
customers**



**of customers
repurchase in the first
2 years**



**increase from initial
purchase value in the
first 2 years**

Next steps



Get started with a free trial

Watch product webinars on-demand